

## SALT Manufacturing – A Valued Client

By Laurel Deegan

We like being able to tell you about our clients and share their products and services with you. One of our latest clients, SALT Manufacturing, specialises in three main sectors; Precision Engineering, 3D Printing and Cable Solutions.

SALT Manufacturing is an established Precision Engineering and Cable Assembly manufacturer with over 20 years' of experience. The main 5,000 sqft production facility is based in Portland, Dorset and is made up of four key sites.

The Three Main Services SALT Offer:

**Engineering** – SALT's experienced team are competent in both milling and turning. They can produce prototype and small batch engineered components through their high-volume production quantities. SALT work with common materials, including: aluminium, stainless steel, mild steel, copper, brass and engineering plastics.

**Cable Solutions** – SALT Cable Solutions specialise in technical assemblies and supply to a variety of industries. These include, cable assembly, wiring harnesses, underwater cable assemblies, waterproof cable assemblies and a whole lot more.

**3D Printing** – 3D Print Service can provide cost effective prototype/small runs of ABS parts, which can be returned to the buyer within 24 hours of receipt of their .stl format 3D drawing. This is used in a range of sectors, including military, aerospace, medical and many more.

SALT's accreditations include: ISO 9001 and ISO 14001 and run with TRICORN production/scheduling software.

We've really enjoyed working with SALT so far. Engineering is one of our main passions at HML so this has been a great project for us.

Hayward Miller has a vast wealth of experience in getting sales for engineering and manufacturing clients, with many of our best successes coming from these sectors.

If you'd like to know how we can help get your engineering business sales then reach out!